



Office of Internal Audit

**CERTIFIED AUDIT OF FIU FOOTBALL ATTENDANCE
FOR THE 2011 SEASON IN ACCORDANCE WITH THE
NATIONAL COLLEGIATE ATHLETIC ASSOCIATION
OPERATING BYLAWS**

Report No. 11/12-05


February 8, 2012



OFFICE OF INTERNAL AUDIT

Date: February 8, 2012

To: Pete Garcia, Athletic Director

From: Allen Vann, CPA, Audit Director 

Subject: **Certified Audit of FIU Football Attendance for the 2011 Season in Accordance with the National Collegiate Athletic Association Operating Bylaws, Report No. 11/12-05**

Pursuant to your request, we have conducted an audit of FIU's football home game attendance for this past season in accordance with the National Collegiate Athletic Association (NCAA) Constitution/Operating Bylaw, *Article 20 - Division Membership, §20.9 Division I Membership Requirements, ¶20.9.7.3 Football-Attendance Requirements [Football Bowl Subdivision]*.

The objectives of our audit were to certify to the accuracy of the season's attendance at FIU home football games, reported by you to the NCAA for the 2011 season. The audit did not include an evaluation of internal controls over ticketing procedures and related revenues, as the sole purpose of this audit was to verify attendance as defined by the NCAA. Our audit was conducted in accordance with the *International Standards for the Professional Practice of Internal Auditing*.

According to the NCAA rules, "an institution must undertake an annual certified audit verifying its football attendance," and once every two years (on a rolling basis) the University is required to demonstrate that the average attendance at the season's home football games is at least 15,000. The average attendance may be determined by either of two methods: actual attendance or paid attendance. The Athletics Department has selected the paid attendance method, as it is the most advantageous method for the University towards meeting the requirement. Under the paid attendance method the University counts the number of paid tickets, regardless of actual attendance, so long as the ticket price is not discounted below one-third of the highest regular established ticket price. In addition, under this method the Athletics Department may count student attendance as paid attendance subject to specific conditions and verification methods as outlined in ¶20.9.7.3.1.2 and ¶20.9.7.3.1.2.1.

Certified Audit of FIU Football Attendance for the 2011 Season
February 8, 2012
Page 2 of 2

Based on the methodology adopted by the Athletics Department, we found that the football attendance data you have reported to the NCAA, and attached hereto, on the 2011 *Football Paid Attendance Summary* sheets are supported by sufficient, relevant and competent records.

Finally, I would like to express my appreciation for the cooperation and courtesies extended to us by your staff during the conduct of this audit.

C: Sukrit Agrawal, Chair, BOT Finance and Audit Committee and Committee Members
Mark Rosenberg, University President
Javier I. Marques, Chief of Staff, Office of the President

Attachment: 2011 Football Paid Attendance Summary

2011 FOOTBALL PAID ATTENDANCE SUMMARYINSTITUTION: FLORIDA INTERNATIONALVISITING TEAM: NORTH TEXASGAME DATE: 9/1/11

Paid Attendance. For purposes of computing paid attendance figures, tickets must be sold for at least one-third of the highest regular established ticket price as established prior to the season, regardless of whether they are used for admission. Tickets sold at less than one-third of the highest regular established price may be counted as paid attendance only if they are used for admission. Student attendance may be counted as paid attendance if the student pays at least one-third of the highest regular established ticket price or, if the student actually attends the game and any one of the following conditions applies:

- a. The student paid an athletics fee;
- b. The student paid an institutional fee of which a certain portion was allocated to the department of intercollegiate athletics; or
- c. The student paid no athletics fee, but the institution allocated to the department of intercollegiate athletics a certain portion of tuition income or general operating funds as the equivalent of a student athletics fee.

Student-athletes and cheerleaders scheduled by the institution to be at the game and students performing services at the stadium (e.g., concessionaires, ticket takers, parking-lot attendants, ushers, groundskeepers) shall not be counted toward meeting the paid attendance requirements; however, each band member who satisfies any of the above-mentioned conditions for counting student attendance may be included in the calculation of paid attendance.

SEASON TICKETS (Sold for at least 1/3 of the highest-priced ticket sold.)					
Description	Printed	Face Value	Revenue	Comps	Sold
SUITE	418	16	6688	0	418
CLUB LEVEL	495	16	7920	0	495
SIDELINE	626	16	10016	0	626
SIDELINE DISCOUNT	666	8	5328	0	666
FAMILY PLAN	243	10	2430	0	243
ALUMNI	65	13	845	0	65
ENDZONE/NORTH/INTERNAL	7572	7	53004	0	7572
COMMUNITY PARTNERS	2511	7	17577	0	2511
TOTAL COUNTABLE SEASON TICKETS SOLD					12596

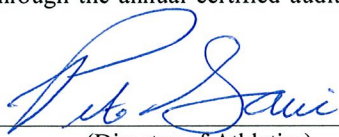
INDIVIDUAL GAME TICKETS (Sold for at least 1/3 of the highest-priced ticket sold.)					
CLUB	4	21	84	0	4
SIDELINE	254	21	5334	0	254
ENDZONE	204	15	3060	0	204
ENDZONE GROUP	20	10	200	0	20
SIDELINE GROUP	130	12	1560	0	130
INTERNAL	332	7	2324	0	332

STUDENT GUEST	417	7	2919	0	417
VISITING TEAM	300	21	6300	0	300
TOTAL COUNTABLE INDIVIDUAL GAME TICKETS SOLD					1661
DISCOUNT TICKETS (Season or individual game tickets sold for less than 1/3 of the highest-priced ticket and individual game tickets sold at less than face value. Ticket holder is required to attend game in order to be counted.)					
TOTAL COUNTABLE DISCOUNT TICKETS SOLD					0

STUDENTS (Students must attend game or pay at least one-third of the established ticket price in order to be counted. The documentation of such attendance must be audited and retained for inspection throughout each pertinent four-year period.)	
TOTAL NUMBER OF STUDENT TICKETS COLLECTED UPON ADMISSION TO GAME:	0
TOTAL NUMBER OF STUDENTS ENTERING THROUGH SPECIAL TURNSTILE OR GATE:	4204
TOTAL BAND MEMBERS IN ATTENDANCE:	93

TOTAL PAID ATTENDANCE PER NCAA CRITERIA:	18554
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By signing below, I certify that the reported attendance figures were verified through the annual certified audit, as required by NCAA Division I Bylaw 20.9.7.3.2.

SIGNED: 
(Director of Athletics)

DATE: 2-8-12

TELEPHONE: _____

PLEASE RETURN THIS FORM NOT LATER THAN FEBRUARY 15, 2012, TO:

**NCAA
STEVE MALLONEE, DIVISION I GOVERNANCE LIAISON/AMA MANAGING DIRECTOR
P.O. BOX 6222, INDIANAPOLIS, IN 46206-6222
PHONE NUMBER 317/917-6222, FAX NUMBER 317/917-6842**

2011 FOOTBALL PAID ATTENDANCE SUMMARYINSTITUTION: FLORIDA INTERNATIONALVISITING TEAM: CENTRAL FLORIDAGAME DATE: 9/17/11

Paid Attendance. For purposes of computing paid attendance figures, tickets must be sold for at least one-third of the highest regular established ticket price as established prior to the season, regardless of whether they are used for admission. Tickets sold at less than one-third of the highest regular established price may be counted as paid attendance only if they are used for admission. Student attendance may be counted as paid attendance if the student pays at least one-third of the highest regular established ticket price or, if the student actually attends the game and any one of the following conditions applies:

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- c. The student paid no athletics fee, but the institution allocated to the department of intercollegiate athletics a certain portion of tuition income or general operating funds as the equivalent of a student athletics fee.

Student-athletes and cheerleaders scheduled by the institution to be at the game and students performing services at the stadium (e.g., concessionaires, ticket takers, parking-lot attendants, ushers, groundskeepers) shall not be counted toward meeting the paid attendance requirements; however, each band member who satisfies any of the above-mentioned conditions for counting student attendance may be included in the calculation of paid attendance.

SEASON TICKETS (Sold for at least 1/3 of the highest-priced ticket sold.)					
Description	Printed	Face Value	Revenue	Comps	Sold
SUITE	418	20	8360	0	418
CLUB LEVEL	495	20	9900	0	495
SIDELINE	626	20	12520	0	626
SIDELINE DISCOUNT	666	10	6660	0	666
FAMILY PLAN	243	10	2430	0	243
ALUMNI	65	15	975	0	65
ENDZONE/NORTH/INTERNAL	7572	7	53004	0	7572
COMMUNITY PARTNERS	2511	7	17577	0	2511
TOTAL COUNTABLE SEASON TICKETS SOLD					12596

INDIVIDUAL GAME TICKETS (Sold for at least 1/3 of the highest-priced ticket sold.)					
CLUB	9	21	189	0	9
INTERNAL	537	7	3759	0	537

TOTAL COUNTABLE INDIVIDUAL GAME TICKETS SOLD					546
DISCOUNT TICKETS (Season or individual game tickets sold for less than 1/3 of the highest-priced ticket and individual game tickets sold at less than face value. Ticket holder is required to attend game in order to be counted.)					
TOTAL COUNTABLE DISCOUNT TICKETS SOLD					0

STUDENTS (Students must attend game or pay at least one-third of the established ticket price in order to be counted. The documentation of such attendance must be audited and retained for inspection throughout each pertinent four-year period.)	
TOTAL NUMBER OF STUDENT TICKETS COLLECTED UPON ADMISSION TO GAME:	0
TOTAL NUMBER OF STUDENTS ENTERING THROUGH SPECIAL TURNSTILE OR GATE:	5460
TOTAL BAND MEMBERS IN ATTENDANCE:	93
TOTAL PAID ATTENDANCE PER NCAA CRITERIA: 18695	

By signing below, I certify that the reported attendance figures were verified through the annual certified audit, as required by NCAA Division I Bylaw 20.9.7.3.2.

SIGNED: 
(Director of Athletics)

DATE: 2-8-12

TELEPHONE: _____

PLEASE RETURN THIS FORM NOT LATER THAN **FEBRUARY 15, 2012**, TO:

NCAA
STEVE MALLONEE, DIVISION I GOVERNANCE LIAISON/AMA MANAGING DIRECTOR
P.O. BOX 6222, INDIANAPOLIS, IN 46206-6222
PHONE NUMBER 317/917-6222, FAX NUMBER 317/917-6842

2011 FOOTBALL PAID ATTENDANCE SUMMARYINSTITUTION: FLORIDA INTERNATIONALVISITING TEAM: LOUISIANAGAME DATE: 9/24/11

Paid Attendance. For purposes of computing paid attendance figures, tickets must be sold for at least one-third of the highest regular established ticket price as established prior to the season, regardless of whether they are used for admission. Tickets sold at less than one-third of the highest regular established price may be counted as paid attendance only if they are used for admission. Student attendance may be counted as paid attendance if the student pays at least one-third of the highest regular established ticket price or, if the student actually attends the game and any one of the following conditions applies:

- a. The student paid an athletics fee;
- b. The student paid an institutional fee of which a certain portion was allocated to the department of intercollegiate athletics; or
- c. The student paid no athletics fee, but the institution allocated to the department of intercollegiate athletics a certain portion of tuition income or general operating funds as the equivalent of a student athletics fee.

Student-athletes and cheerleaders scheduled by the institution to be at the game and students performing services at the stadium (e.g., concessionaires, ticket takers, parking-lot attendants, ushers, groundskeepers) shall not be counted toward meeting the paid attendance requirements; however, each band member who satisfies any of the above-mentioned conditions for counting student attendance may be included in the calculation of paid attendance.

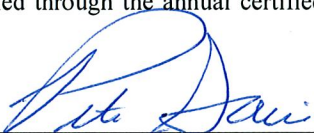
SEASON TICKETS (Sold for at least 1/3 of the highest-priced ticket sold.)					
Description	Printed	Face Value	Revenue	Comps	Sold
SUITE	418	16	6688	0	418
CLUB LEVEL	495	16	7920	0	495
SIDELINE	626	16	10016	0	626
SIDELINE DISCOUNT	666	8	5328	0	666
FAMILY PLAN	243	10	2430	0	243
ALUMNI	65	13	845	0	65
ENDZONE/NORTH/INTERNAL	7572	7	53004	0	7572
COMMUNITY PARTNERS	2511	7	17577	0	2511
TOTAL COUNTABLE SEASON TICKETS SOLD					12596

INDIVIDUAL GAME TICKETS (Sold for at least 1/3 of the highest-priced ticket sold.)					
SIDELINE	365	21	7665	0	365
ENDZONE	214	15	3210	0	214
SIDELINE GROUP	20	16	320	0	20
ENDZONE GROUP	1	7	7	0	1
INTERNAL/PROMO	319	7	2233	0	319
STUDENT GUEST	309	7	2163	0	309

VISITING TEAM	304	21	6384	0	304
TOTAL COUNTABLE INDIVIDUAL GAME TICKETS SOLD					1532
DISCOUNT TICKETS (Season or individual game tickets sold for less than 1/3 of the highest-priced ticket and individual game tickets sold at less than face value. Ticket holder is required to attend game in order to be counted.)					
TOTAL COUNTABLE DISCOUNT TICKETS SOLD					0

STUDENTS (Students must attend game or pay at least one-third of the established ticket price in order to be counted. The documentation of such attendance must be audited and retained for inspection throughout each pertinent four-year period.)	
TOTAL NUMBER OF STUDENT TICKETS COLLECTED UPON ADMISSION TO GAME:	0
TOTAL NUMBER OF STUDENTS ENTERING THROUGH SPECIAL TURNSTILE OR GATE:	2647
TOTAL BAND MEMBERS IN ATTENDANCE:	93
TOTAL PAID ATTENDANCE PER NCAA CRITERIA: 16868	

By signing below, I certify that the reported attendance figures were verified through the annual certified audit, as required by NCAA Division I Bylaw 20.9.7.3.2.

SIGNED: 
(Director of Athletics)

DATE: 2-8-12

TELEPHONE: _____

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STEVE MALLONEE, DIVISION I GOVERNANCE LIAISON/AMA MANAGING DIRECTOR
P.O. BOX 6222, INDIANAPOLIS, IN 46206-6222
PHONE NUMBER 317/917-6222, FAX NUMBER 317/917-6842

2011 FOOTBALL PAID ATTENDANCE SUMMARYINSTITUTION: FLORIDA INTERNATIONALVISITING TEAM: DUKEGAME DATE: 10/1/11

Paid Attendance. For purposes of computing paid attendance figures, tickets must be sold for at least one-third of the highest regular established ticket price as established prior to the season, regardless of whether they are used for admission. Tickets sold at less than one-third of the highest regular established price may be counted as paid attendance only if they are used for admission. Student attendance may be counted as paid attendance if the student pays at least one-third of the highest regular established ticket price or, if the student actually attends the game and any one of the following conditions applies:

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SEASON TICKETS (Sold for at least 1/3 of the highest-priced ticket sold.)					
Description	Printed	Face Value	Revenue	Comps	Sold
SUITE	418	16	6688	0	418
CLUB LEVEL	495	16	7920	0	495
SIDELINE	626	16	10016	0	626
SIDELINE DISCOUNT	666	8	5328	0	666
FAMILY PLAN	243	10	2430	0	243
ALUMNI	65	13	845	0	65
ENDZONE/NORTH/INTERNAL	7572	7	53004	0	7572
COMMUNITY PARTNERS	2511	7	17577	0	2511
TOTAL COUNTABLE SEASON TICKETS SOLD					12596

INDIVIDUAL GAME TICKETS (Sold for at least 1/3 of the highest-priced ticket sold.)					
CLUB/SIDELINE	778	21	16338	0	778
ENDZONE/HANDICAP	975	15	14625	0	975
SIDELINE GROUP	153	16	2448	0	153
SIDELINE GROUP	214	12	2568	0	214
ENDZONE GROUP	233	7	1631	0	233
ENDZONE GROUP	104	10	1040	0	104

VISITING TEAM	466	21	9786	0	466
INTERNAL	1034	7	7238	0	1034
STUDENT GUEST	1155	7	8085	0	1155
TOTAL COUNTABLE INDIVIDUAL GAME TICKETS SOLD					5112
DISCOUNT TICKETS (Season or individual game tickets sold for less than 1/3 of the highest-priced ticket and individual game tickets sold at less than face value. Ticket holder is required to attend game in order to be counted.)					
TOTAL COUNTABLE DISCOUNT TICKETS SOLD					0

STUDENTS (Students must attend game or pay at least one-third of the established ticket price in order to be counted. The documentation of such attendance must be audited and retained for inspection throughout each pertinent four-year period.)	
TOTAL NUMBER OF STUDENT TICKETS COLLECTED UPON ADMISSION TO GAME:	0
TOTAL NUMBER OF STUDENTS ENTERING THROUGH SPECIAL TURNSTILE OR GATE:	4932
TOTAL BAND MEMBERS IN ATTENDANCE:	93

TOTAL PAID ATTENDANCE PER NCAA CRITERIA:	22733
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By signing below, I certify that the reported attendance figures were verified through the annual certified audit, as required by NCAA Division I Bylaw 20.9.7.3.2.

SIGNED: 
(Director of Athletics)

DATE: 2-8-12

TELEPHONE: _____

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P.O. BOX 6222, INDIANAPOLIS, IN 46206-6222
PHONE NUMBER 317/917-6222, FAX NUMBER 317/917-6842

2011 FOOTBALL PAID ATTENDANCE SUMMARYINSTITUTION: FLORIDA INTERNATIONALVISITING TEAM: TROYGAME DATE: 10/25/11

Paid Attendance. For purposes of computing paid attendance figures, tickets must be sold for at least one-third of the highest regular established ticket price as established prior to the season, regardless of whether they are used for admission. Tickets sold at less than one-third of the highest regular established price may be counted as paid attendance only if they are used for admission. Student attendance may be counted as paid attendance if the student pays at least one-third of the highest regular established ticket price or, if the student actually attends the game and any one of the following conditions applies:

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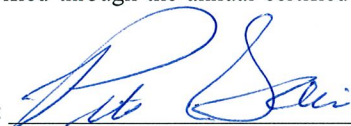
SEASON TICKETS (Sold for at least 1/3 of the highest-priced ticket sold.)					
Description	Printed	Face Value	Revenue	Comps	Sold
SUITE	418	16	6688	0	418
CLUB LEVEL	495	16	7920	0	495
SIDELINE	626	16	10016	0	626
SIDELINE DISCOUNT	666	8	5328	0	666
FAMILY PLAN	243	10	2430	0	243
ALUMNI	65	13	845	0	65
ENDZONE/NORTH/INTERNAL	7572	7	53004	0	7572
COMMUNITY PARTNERS	2511	7	17577	0	2511
TOTAL COUNTABLE SEASON TICKETS SOLD					12596

INDIVIDUAL GAME TICKETS (Sold for at least 1/3 of the highest-priced ticket sold.)					
SIDELINE	175	21	3675	0	175
ENDZONE/HANDICAP	73	15	1095	0	73
INTERNAL	659	7	4613	0	659
STUDENT GUEST	121	7	847	0	121
VISITING TEAM	300	21	6300	0	300

TOTAL COUNTABLE INDIVIDUAL GAME TICKETS SOLD					1328
DISCOUNT TICKETS (Season or individual game tickets sold for less than 1/3 of the highest-priced ticket and individual game tickets sold at less than face value. Ticket holder is required to attend game in order to be counted.)					
TOTAL COUNTABLE DISCOUNT TICKETS SOLD					0

STUDENTS (Students must attend game or pay at least one-third of the established ticket price in order to be counted. The documentation of such attendance must be audited and retained for inspection throughout each pertinent four-year period.)	
TOTAL NUMBER OF STUDENT TICKETS COLLECTED UPON ADMISSION TO GAME:	0
TOTAL NUMBER OF STUDENTS ENTERING THROUGH SPECIAL TURNSTILE OR GATE:	1972
TOTAL BAND MEMBERS IN ATTENDANCE:	93
TOTAL PAID ATTENDANCE PER NCAA CRITERIA: 15989	

By signing below, I certify that the reported attendance figures were verified through the annual certified audit, as required by NCAA Division I Bylaw 20.9.7.3.2.

SIGNED: 
(Director of Athletics)

DATE: 2-8-12

TELEPHONE: _____

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P.O. BOX 6222, INDIANAPOLIS, IN 46206-6222
PHONE NUMBER 317/917-6222, FAX NUMBER 317/917-6842

2011 FOOTBALL PAID ATTENDANCE SUMMARYINSTITUTION: FLORIDA INTERNATIONALVISITING TEAM: FLORIDA ATLANTICGAME DATE: 11/12/11

Paid Attendance. For purposes of computing paid attendance figures, tickets must be sold for at least one-third of the highest regular established ticket price as established prior to the season, regardless of whether they are used for admission. Tickets sold at less than one-third of the highest regular established price may be counted as paid attendance only if they are used for admission. Student attendance may be counted as paid attendance if the student pays at least one-third of the highest regular established ticket price or, if the student actually attends the game and any one of the following conditions applies:

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SUITE	418	16	6688	0	418
CLUB LEVEL	495	16	7920	0	495
SIDELINE	626	16	10016	0	626
SIDELINE DISCOUNT	666	8	5328	0	666
FAMILY PLAN	243	10	2430	0	243
ALUMNI	65	13	845	0	65
ENDZONE/NORTH/INTERNAL	7572	7	53004	0	7572
COMMUNITY PARTNERS	2511	7	17577	0	2511
TOTAL COUNTABLE SEASON TICKETS SOLD					12596


INDIVIDUAL GAME TICKETS (Sold for at least 1/3 of the highest-priced ticket sold.)					
SIDELINE	457	21	9597	0	457
ENDZONE/HANDICAP	266	15	3990	0	266
GROUP SIDELINE	2	16	32	0	2
GROUP SIDELINE	11	12	132	0	11
GROUP ENDZONE	28	10	280	0	28
INTERNAL	744	7	5208	0	744

STUDENT GUEST	395	7	2765	0	395
VISITING TEAM	500	21	10500	0	500
TOTAL COUNTABLE INDIVIDUAL GAME TICKETS SOLD					2403
DISCOUNT TICKETS (Season or individual game tickets sold for less than 1/3 of the highest-priced ticket and individual game tickets sold at less than face value. Ticket holder is required to attend game in order to be counted.)					
TOTAL COUNTABLE DISCOUNT TICKETS SOLD					0

STUDENTS (Students must attend game or pay at least one-third of the established ticket price in order to be counted. The documentation of such attendance must be audited and retained for inspection throughout each pertinent four-year period.)	
TOTAL NUMBER OF STUDENT TICKETS COLLECTED UPON ADMISSION TO GAME:	0
TOTAL NUMBER OF STUDENTS ENTERING THROUGH SPECIAL TURNSTILE OR GATE:	2321
TOTAL BAND MEMBERS IN ATTENDANCE:	93

TOTAL PAID ATTENDANCE PER NCAA CRITERIA:	17413
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By signing below, I certify that the reported attendance figures were verified through the annual certified audit, as required by NCAA Division I Bylaw 20.9.7.3.2.

SIGNED: 
(Director of Athletics)

DATE: 2-8-12

TELEPHONE: _____

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